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NEWS RELEASE:
BPA power products right on target

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FOR MORE INFORMATION, CONTACT: [Crystal Ball](#), BPA, 503-230-5133

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PORTLAND, Ore. -- The variety of power products offered by the Bonneville Power Administration is capturing the attention, and commitment, of an increasing number of Northwest electric utilities. BPA has inked contracts for eight post-2001 power sales with six Northwest utilities and power marketers for four different kinds of power in the last two weeks.

"In a deregulated market, utilities can reduce costs to consumers by buying just the power products they need, such as seasonal power for their summer irrigation loads," said Ed Revell, BPA account executive for utilities in the Tri-Cities area in Washington. "We're tailoring products to unique customer needs, while assuring that we're not giving a special deal to any one group at the expense of others."

The new sales are the result of utilities approaching BPA to buy power for the years following 2001. BPA will actively solicit such long-term power subscriptions later this year. The pre-subscription sales commit the utilities to buy power from BPA from 2002 through 2006 at rates equivalent to the agency's current wholesale power rate to publicly owned utilities.

"We're developing new product ideas as we work with customers who want to pin down their future power supplies now," said BPA account executive for eastern Idaho utilities Larry King. "This summer, when we actively offer long-term subscriptions to BPA power, we'll have a good range of products Northwest utilities will find attractive."

Recent Northwest sales include:

Seasonal power for irrigation loads, April through September
(tailors the product, including capacity charges, to when the power is needed)

[Benton County PUD #1](#), Washington
Franklin County PUD, Washington

Surplus block power at 100 percent load factor, year round
(economically meets part of the utility's base load)

Franklin County PUD, Washington
[City of Richland](#), Washington

Full requirements power service
(meets the utility's entire power demand and load growth, year round)

East End Mutual Electric Cooperative, Idaho
Farmers' Electric Cooperative, Idaho
City of Minidoka, Idaho

BPA also recently concluded a 2002-2006 sale of 100 megawatts of surplus power to a regional power marketing firm for resale outside the Northwest. As with all BPA sales of power for export outside the Northwest, the same amount of power at the same price and conditions was offered first to Northwest buyers before concluding that sale.

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